

ETC Monitoring Sentiment For Domestic and Intra-European Travel

Respondents that plan to travel to Portugal next

## ETC Monitoring Sentiment For Domestic and Intra-European Travel

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#### ETC Monitoring Sentiment For Domestic and Intra-European Travel - Respondents that plan to travel to Portugal next

#### **FOREWORD**





This report monitors sentiment and short-term intentions for domestic and intra-regional travel within Europe and is the 20th wave of market research initiated in September 2020. Responses were collected from Europeans in 10 high-volume source markets in light of the COVID-19 crisis that answered they were planning to travel to Portugal next.

#### **RESEARCH HIGHLIGHTS:**

- 73% of surveyed Europeans planning to travel in the next 6 months, representing a 6% increase compared to a year ago. 78% of Europeans between the ages of 35-44 are the most eager to take a trip over the next six months.
- 56% of travellers plan to make multiple trips in the next six months with younger europeans aged 18-24 the most inclined to take multiple trips, with 60% planning to do so.
- The main concerns for Europeans when choosing a travel destination is the **destination** safety (18%) follow by the weather stability (12%) and attractive bargaing or deals (12%)
- 48% of Europeans have not yet booked their next trip, with people over the age of 55 and city breaks enthusiasts the lest decisive with 61% and 57% respectively, yet to book.

• 61,4 % of Europeans intending to travel will visit another European country,

- Travel websites (21%), search engines (21%) and online maps (15%) are the main digital resources used to plan a trip.
- Europeans most desired leisure for the autumn/winter are Culture & Heritage (18%), City **Break** (17%) and **Sun & Beach** (14%)
- 79% of Europeans adapt their travel behaviour to the climate crisis. The most frequent habit is reviewing weather forecasts before finalizing the travel plans.
- The majority of Europeans prefer to fly to their next destination (53%), while greener alternatives like train or bus are preferred by 17%.
- With financial worries persisting, Europeans are trying to limit costs at the destinations.

#### **METHODOLOGICAL NOTES**





Online market research. Survey participants are consumers with at least 2 overnight trips during the last three years (2021-2023). <u>Distribution/ data collection period:</u>

Wave	Survey Date	Sample
Wave 17	Set '23 survey	5993
Wave 18	Apr '24 survey	5859
Wave 19	Jun '24 survey	5955
Wave 20	Set '24 survey	6001

The present report is about data (wave 15 to wave 19) from above respondents that selected **Portugal** in the question 'To which country(ies) do you plan to travel next?'

Respondents' countries (ten high-volume European source markets):

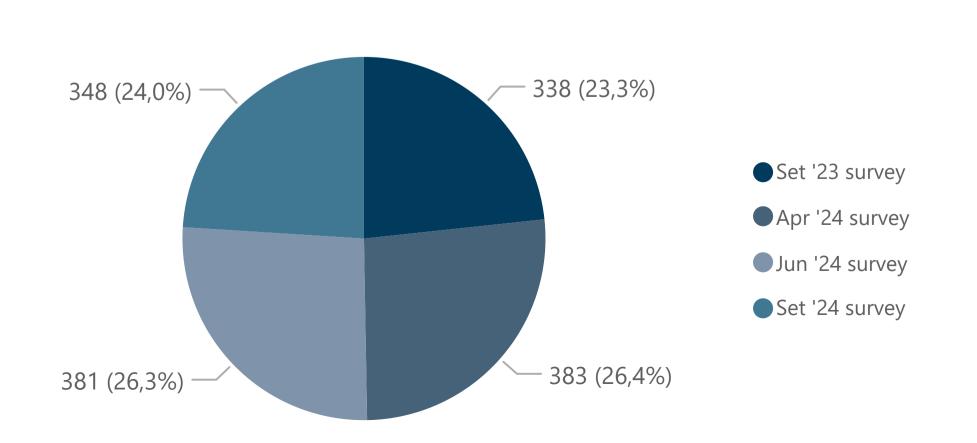
Germany, United Kingdom, France, Netherlands, Italy, Belgium, Switzerland, Spain, Poland and Austria

Research themes examined: Travel personas (1 question), Travel concerns and external shocks on travel (8 questions) and Travel intentions, preferences and trip planning (13 questions)

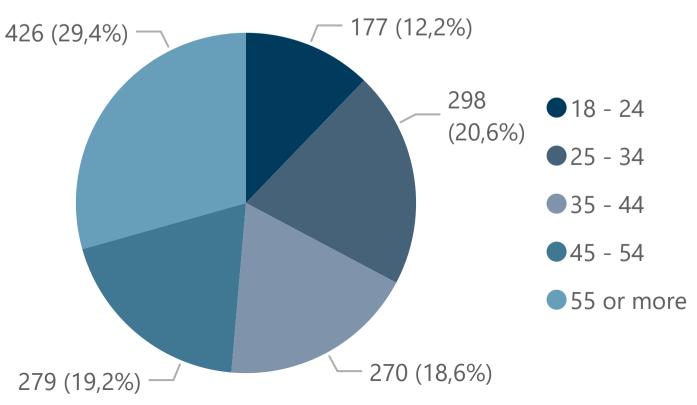


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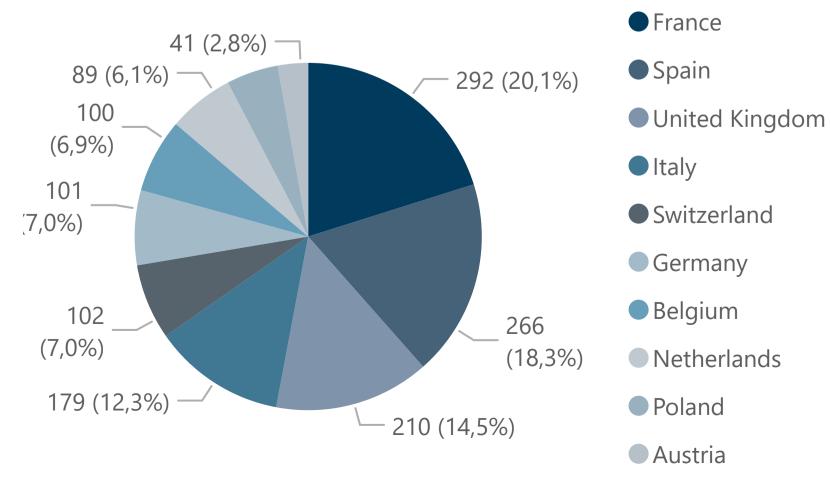
#### No. and % of respondents, by wave



#### No. and % of respondents, by age group



#### No. and % of respondents, by country





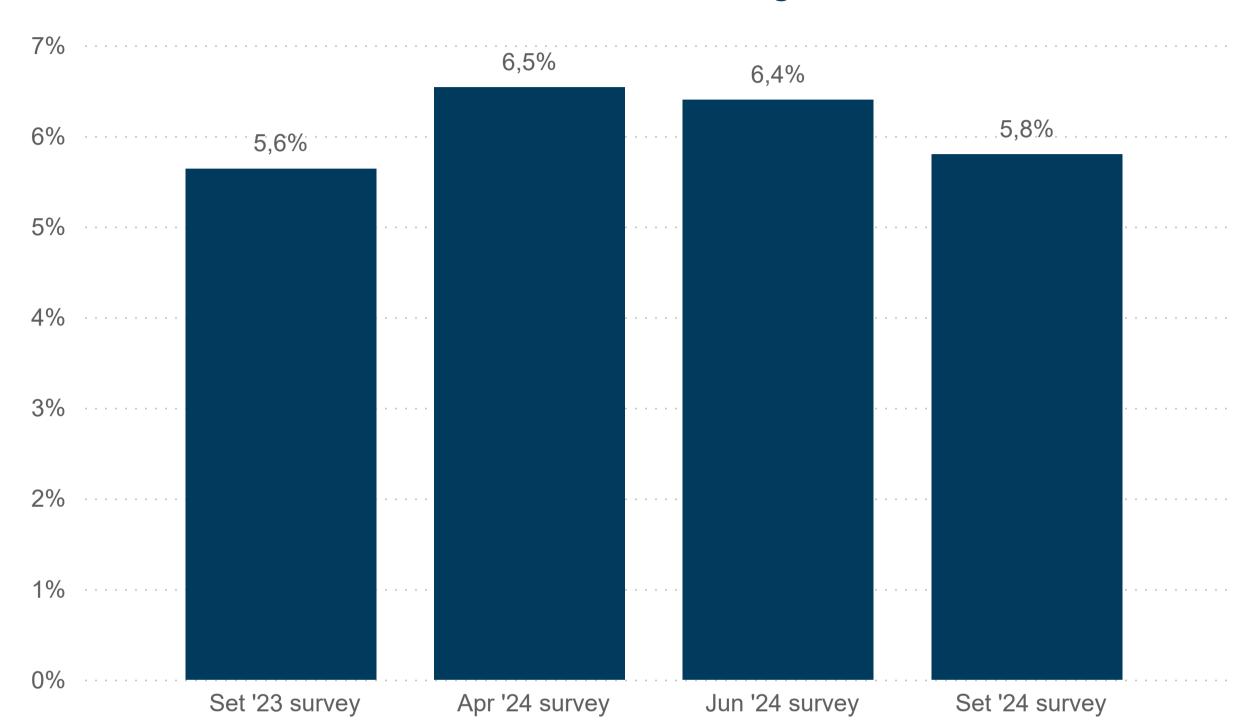
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#### Intention to travel to Portugal next

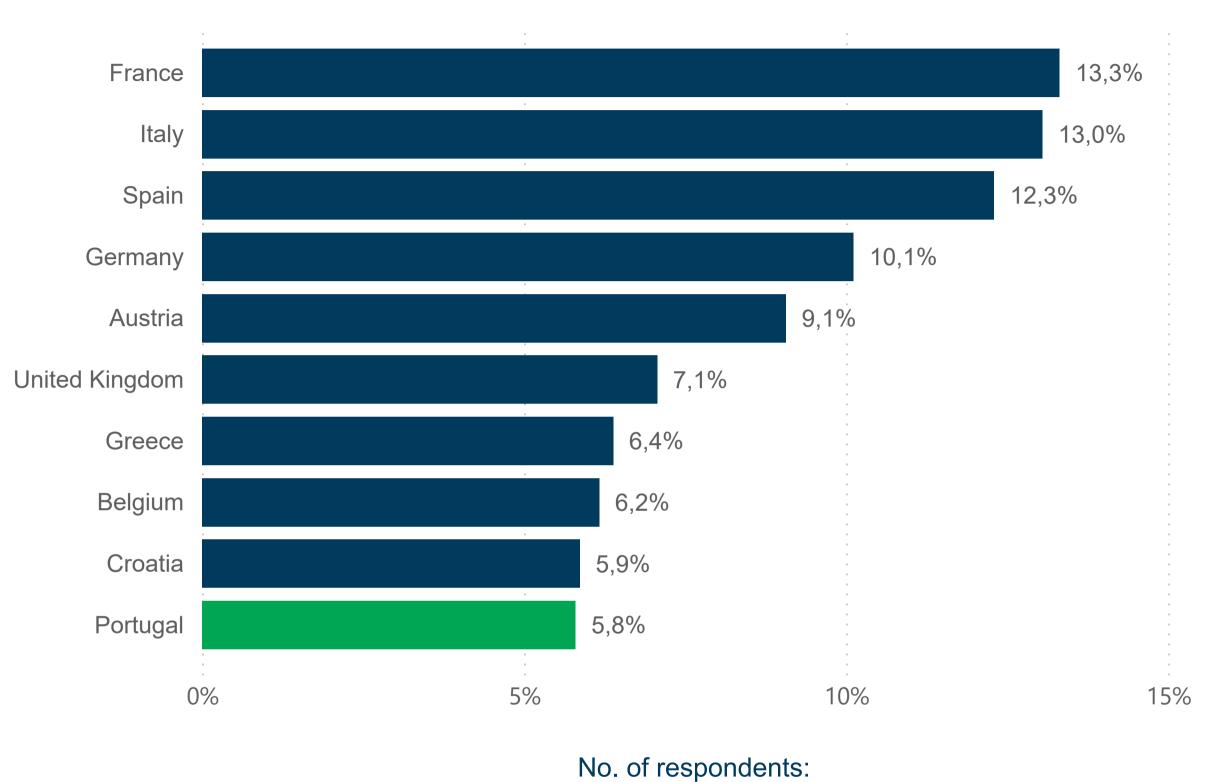


No. of respondents:

23808

Of all the inquired Europeans, around 5,8% plan to travel to Portugal in the coming 6 months, a small increase compared to the wave from last year.

Top 10 of intended countries to travel to next



In the most recent wave, Portugal stands as the 10th preferred destination for Europeans, inside Europe.

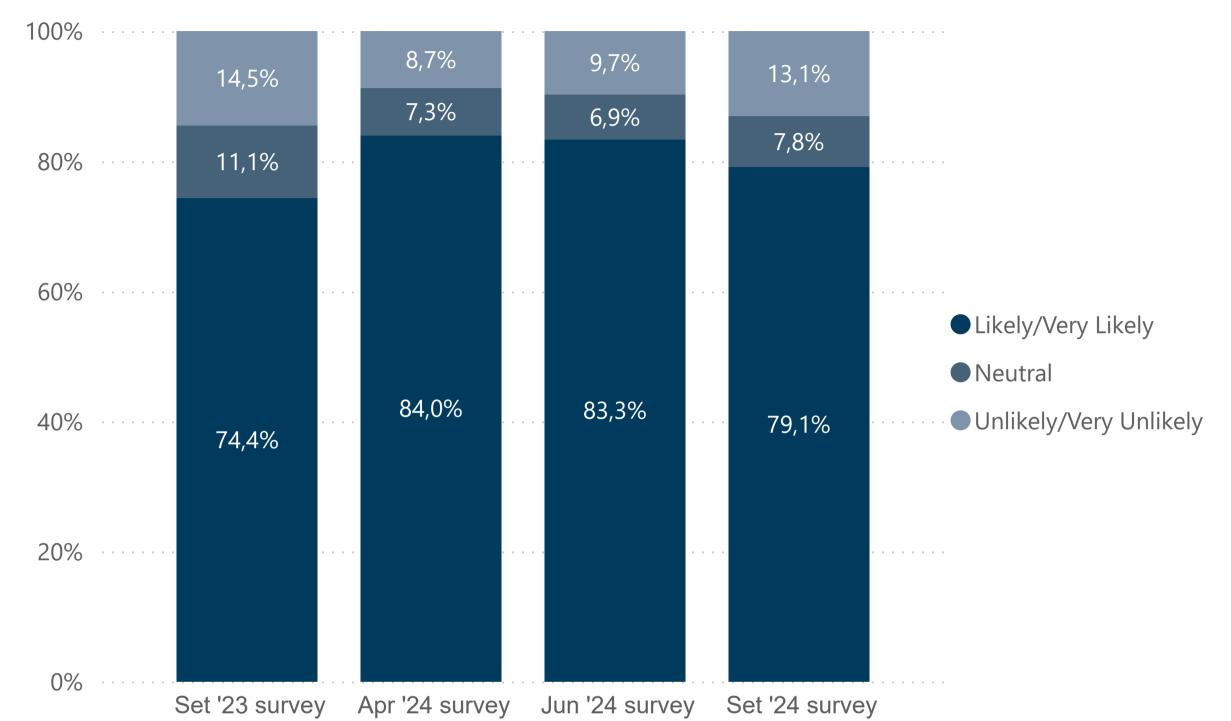
6001

Set '24 survey





#### Intention to travel in the next 6 months

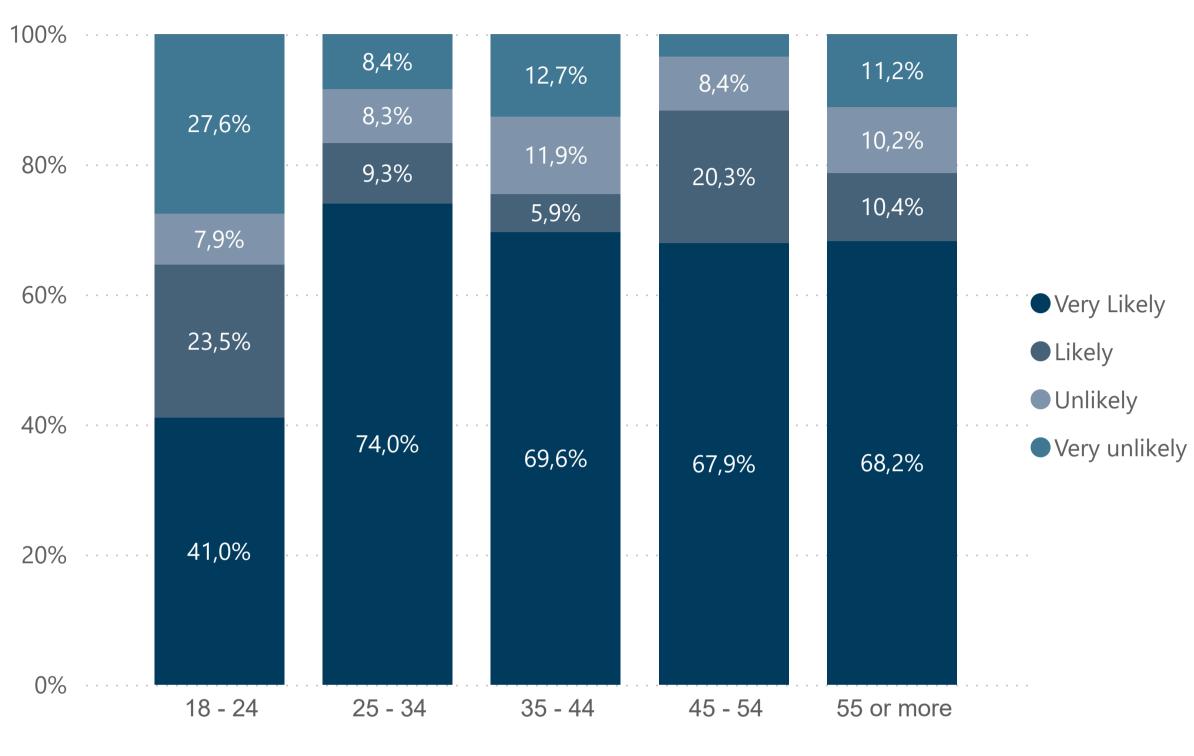


No. of respondents:

1450

79,1% of Europeans that plan to travel to Portugal, plan doing so in the coming 6 months, an increase of 4,7p.p vs. last year wave.

#### Intention to travel in the next 6 months



Set '24 survey

No. of respondents:

348

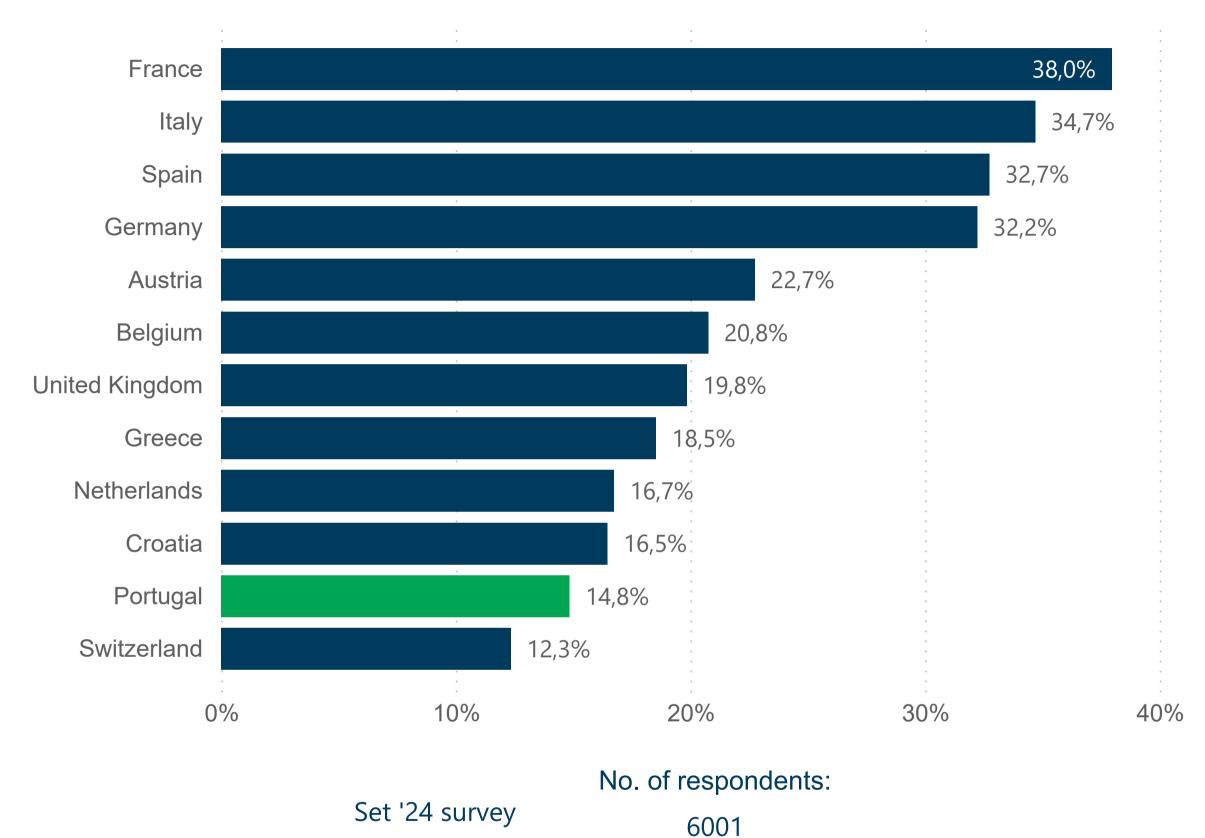
Intention to travel to Portugal in the next 6 months is very likely among the travellers in the age group of 25-34 than among the others, with than 74%.

On the opposite end of the scale, travellers on the age group of 18-24 are the most unlikely of traveling in the next 6 months with almost 35,5% of unlikely or very unlikely answers.



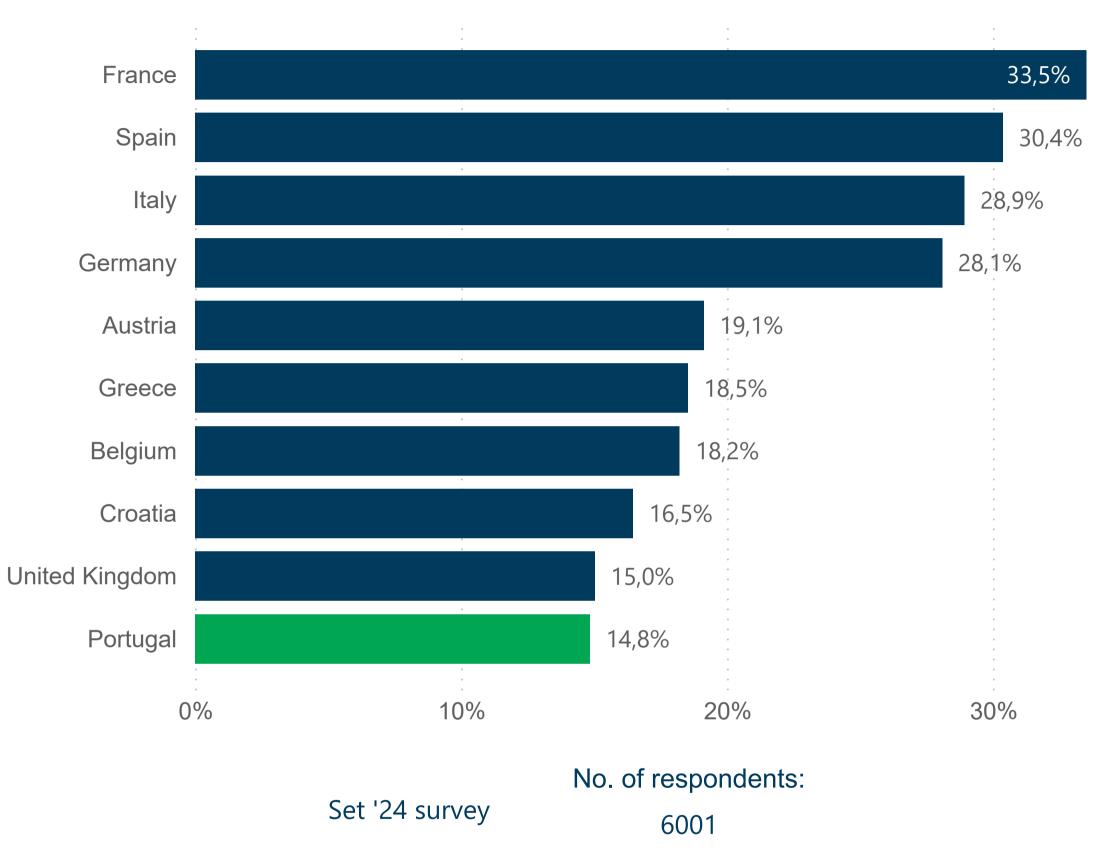


Top 12 countries visited in the past 3 years



In the past 3 years, 14,8% of European travellers have visited Portugal, making it the 11th preferred travel destination.

Top 10 countries visited in the past 3 years (only external travels)

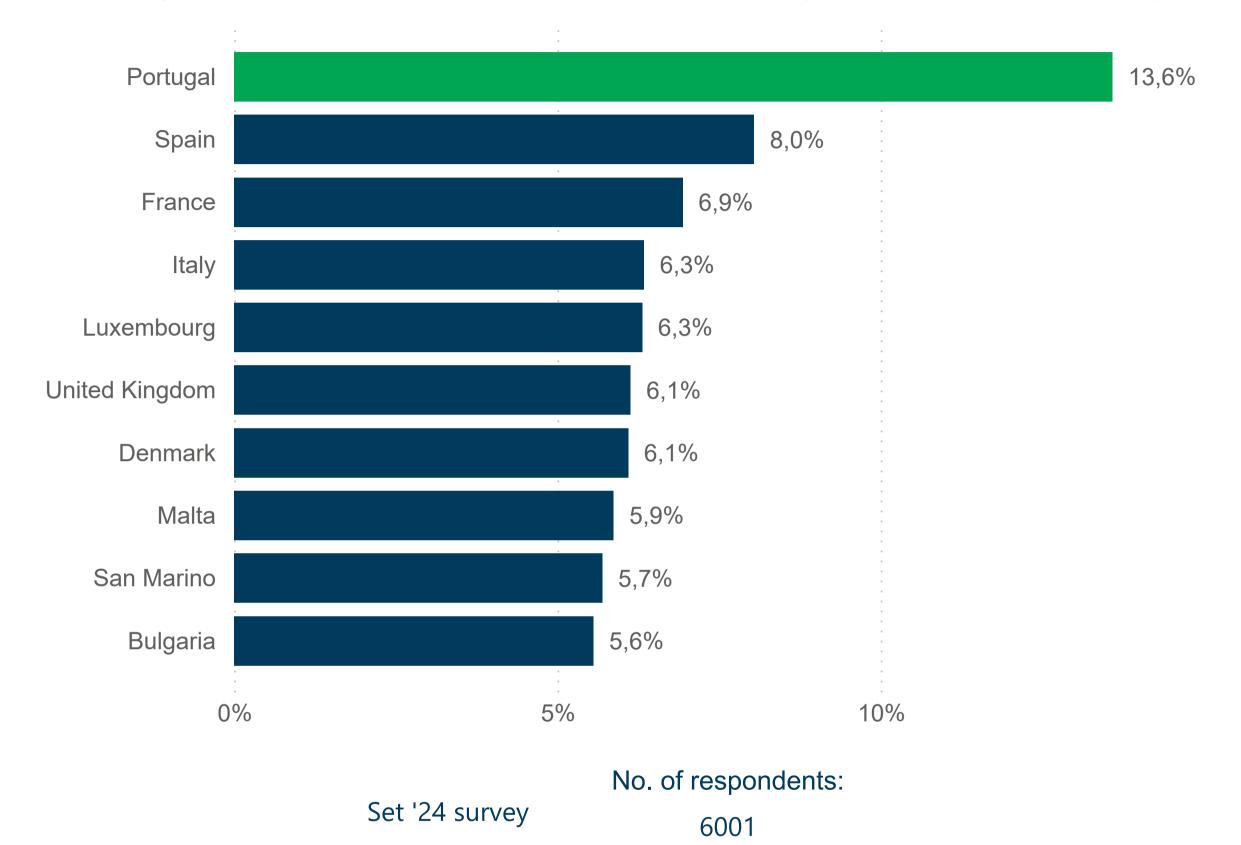


If domestic travel is removed than Portugal becomes the 10th preferred travel destination in the last 3 years.



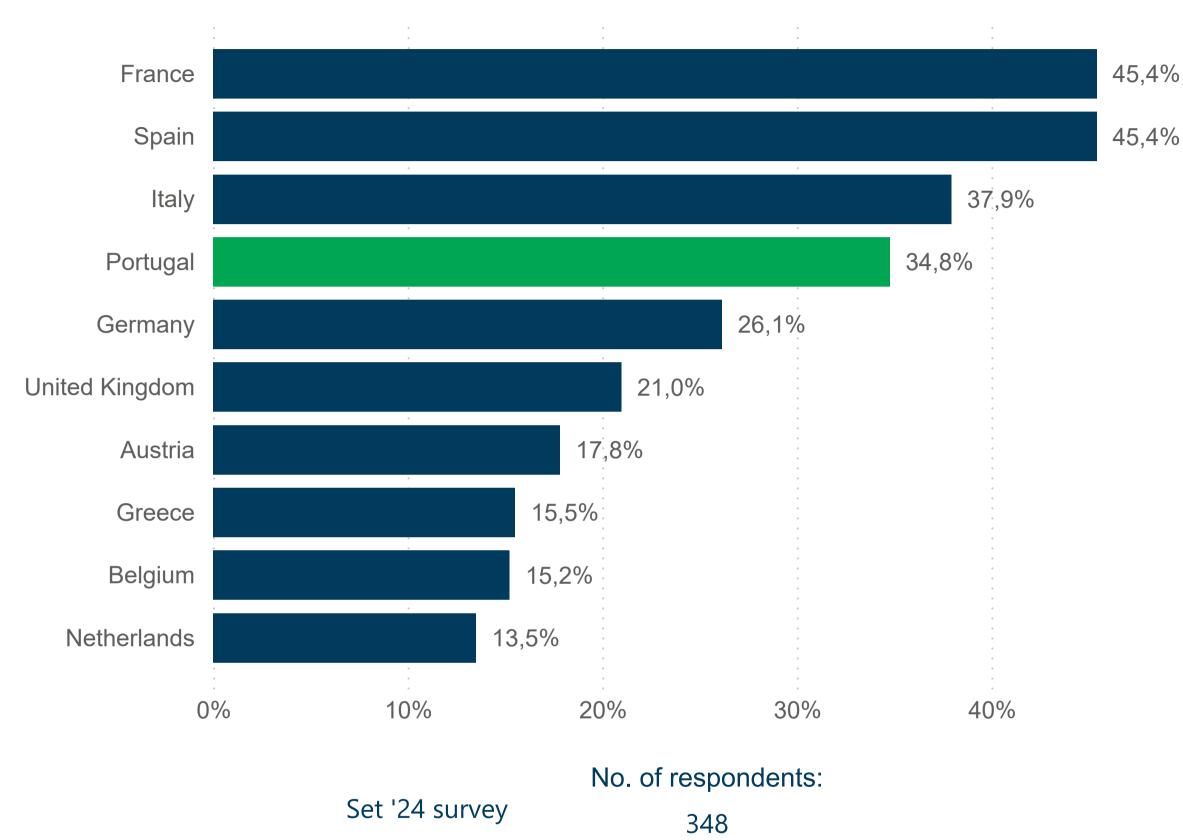


#### Percentage of those who visited to an european country than plan to visit Portugal



13,6% of Europeans that travelled to Portugal in the past 3 years plan to comeback in the near future. It's also noteworthy that 8% of Europeans that visited Spain recently plans to visit Portugal in the next 6 months.

#### Previous travels of those that plan to visit Portugal in the future

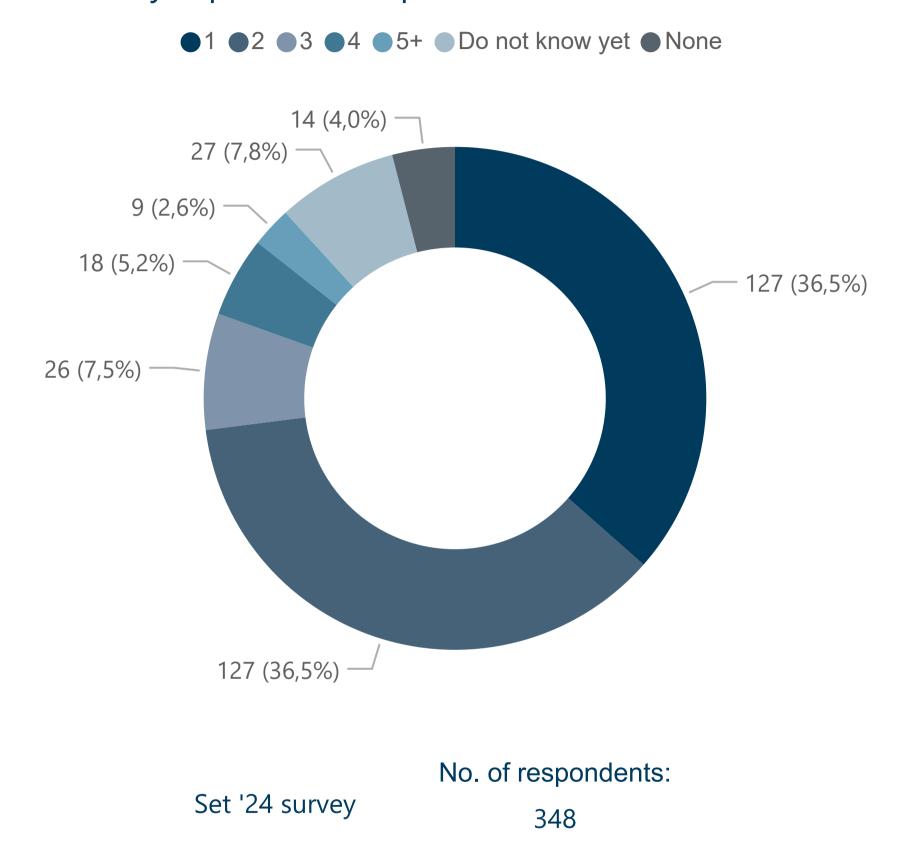


Of those that answered that planned to visit Portugal in the next 6 months, 45,4% have travelled to France recently. Other recent travels include Spain (45,4%) and Italy (38%). Also 34,8% have visited the country in the past 3 years.





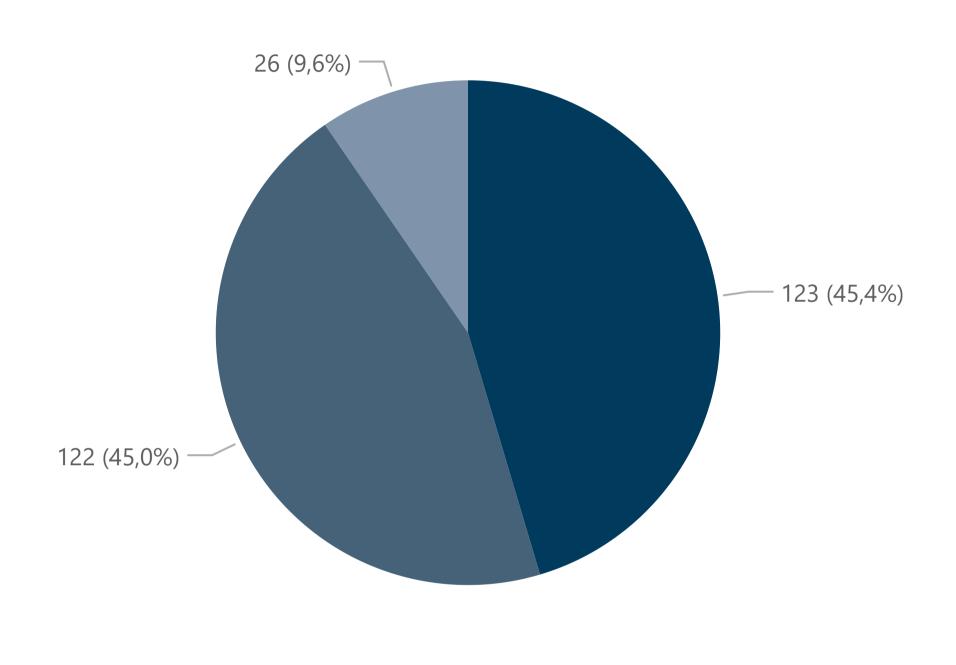
#### How many trips travellers plan to take in the next 6 months



73% of the respondents intend to travel one or two times in the next 6 months.

#### Respondents most likely to travel in the next 6 months, by type of traveller

■ A major tourist destination with well-known attra... ■ A destination which is less popular ... ■ A remote or 'off-the-beat...



No. of respondents:
Set '24 survey 271

45,4% of European Travellers have as their main travel preference ta major tourist destination with well-known attractions, while 45% want a destination that's less popular among tourists.

Only 9,6% want to go somewhere remote or "off-the-beaten-path".

**Question:** How many trips do you plan to take in the next 6 months, within Europe?

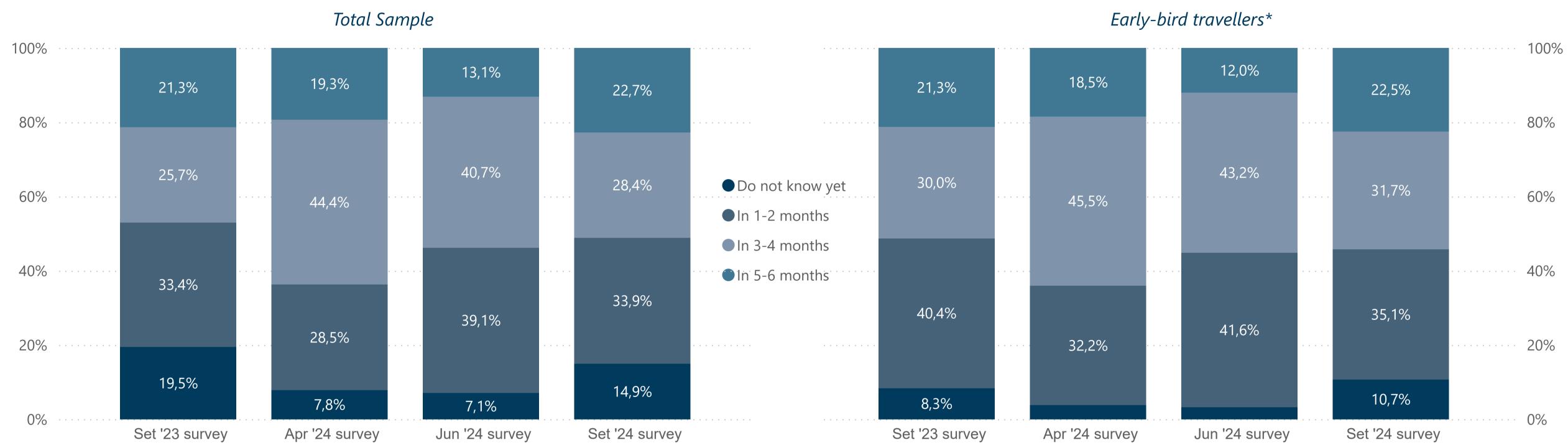
**Question:** Thinking of the next country you intend to visit, in what type of destination, within it, do you plan to spend most of your time?







### When will Europeans travel next?



No. of respondents:

No. of respondents: 1133

1450

Compared to Set 2023, travellers seems to be more certain of when they will travel next with 14,9% answering that they still don't know vs 19,5% last year, but the opposite happens with the early-bird travellers. (10,7% Set'24 vs 8,3% Set'23)

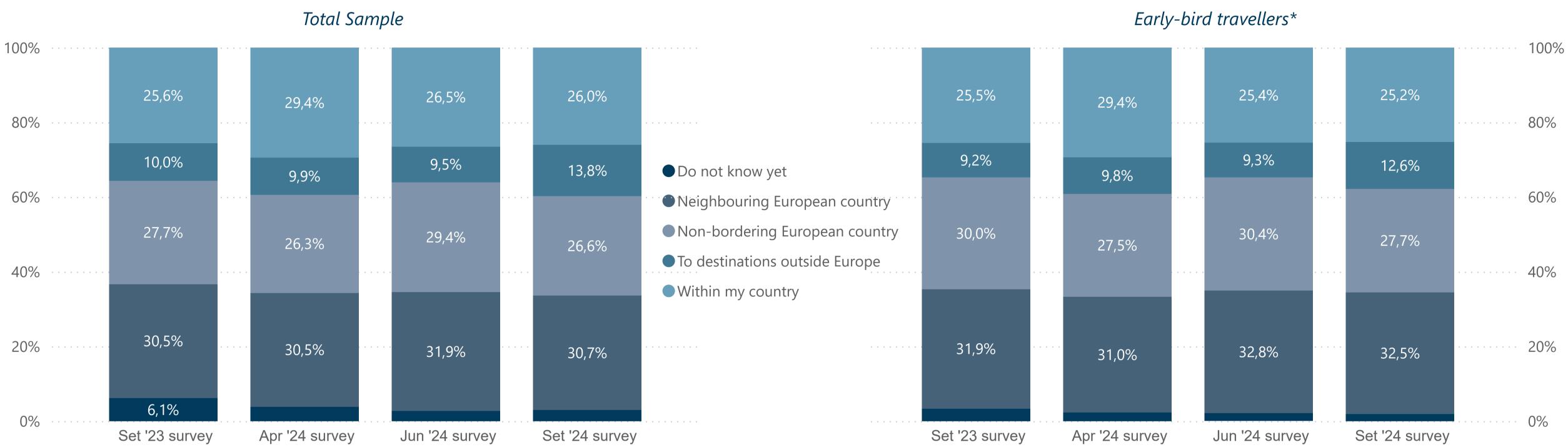
\*Early bird travellers refers to respondents with short-term travel plans/ most likely to travel in the next 6 months

**Question:** When are you most likely to go on your next trip either in your country or within Europe?





### Where will Europeans travel within the next 6 months?



No. of respondents:

1450

No. of respondents:

1133

International travel within Europe remains respondents leading choice, a trend equally strong among "early-bird" travelers. Is also noteworthy that travelling outside of Europe is on this highest value with 13,8% planning to travel outside Europe.

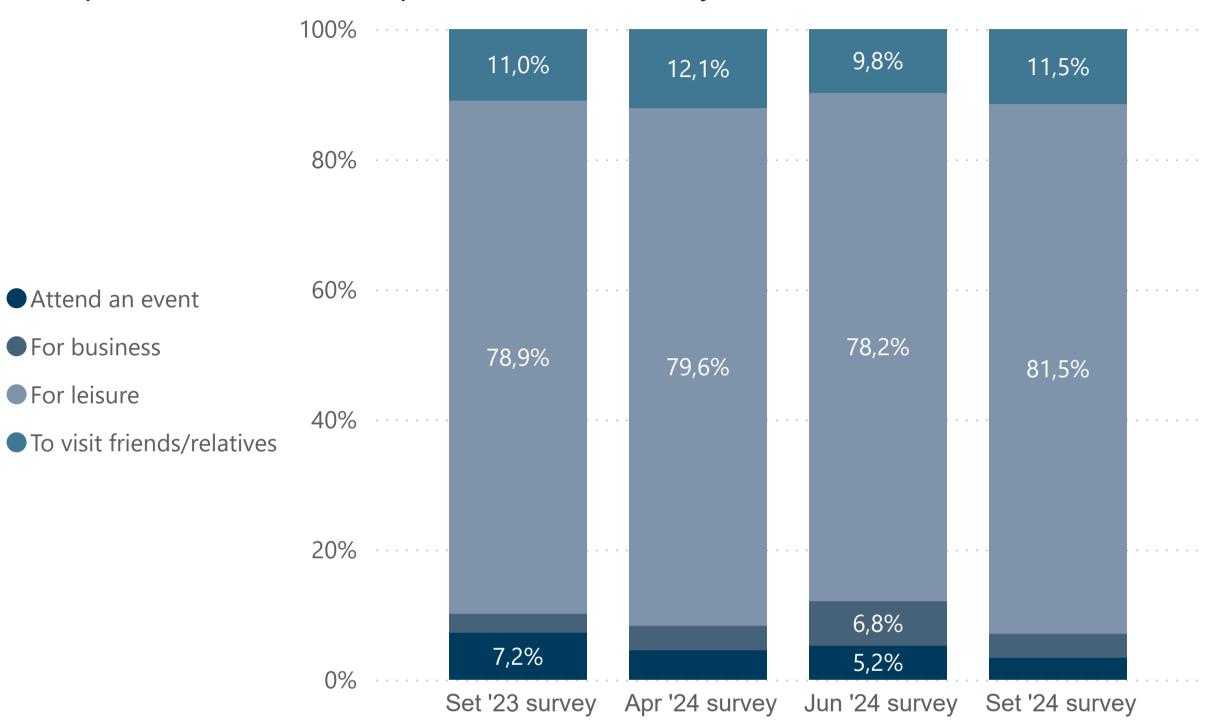
\*Early bird travelers refers to respondents with short-term travel plans/ most likely to travel in the next 6 months

Question: When are you most likely to go on your next trip either in your country or within Europe?





#### Purpose of travel for respondents most likely to travel in the next 6 months

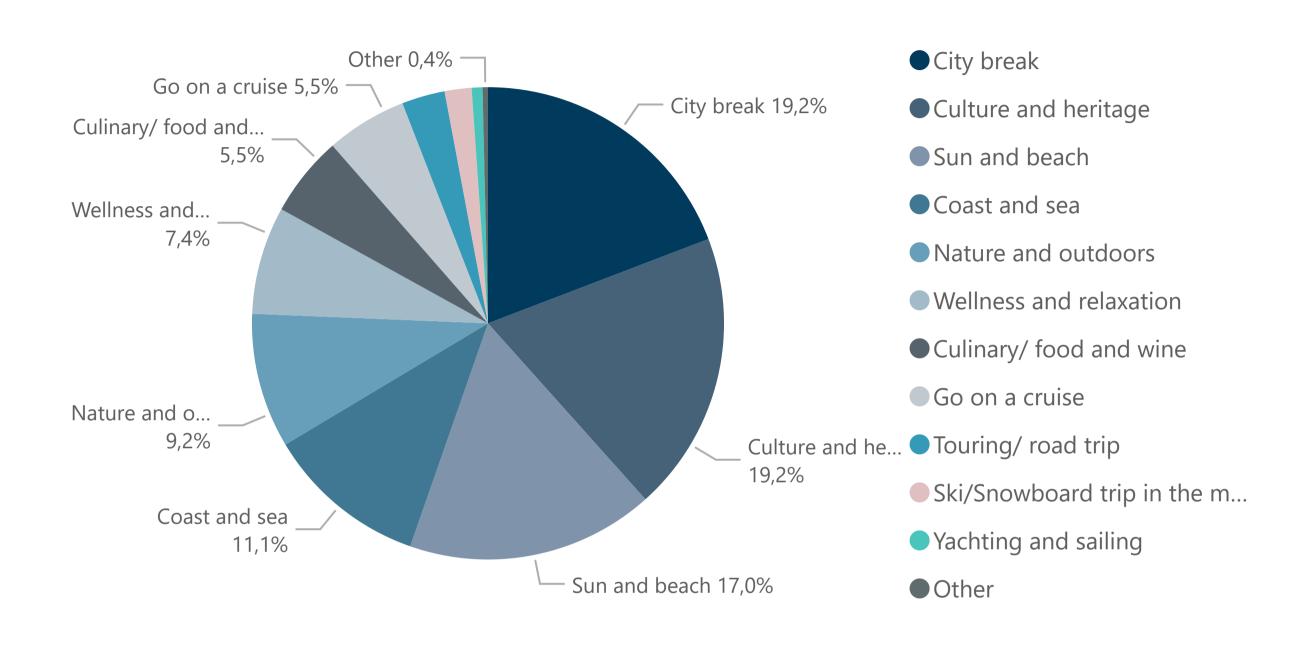


No. of respondents:

1133

Leisure is by far the main motivation to travel throughout the year (a trend continually sustained throughout the different waves), followed by visits to friends or relatives.

# Preferred type of leisure trip for respondents most likely to travel in the next 6 months



28,1% of Europeans that are willing to travel to Portugal in the next 6 months will do it for sun and beach (24,4%) or the coast and sea (14,3%) motives. Culture and Heritage (19,2%) and City Break (19,2%) are the other top motives.

Set '24 survey

No. of respondents:

271

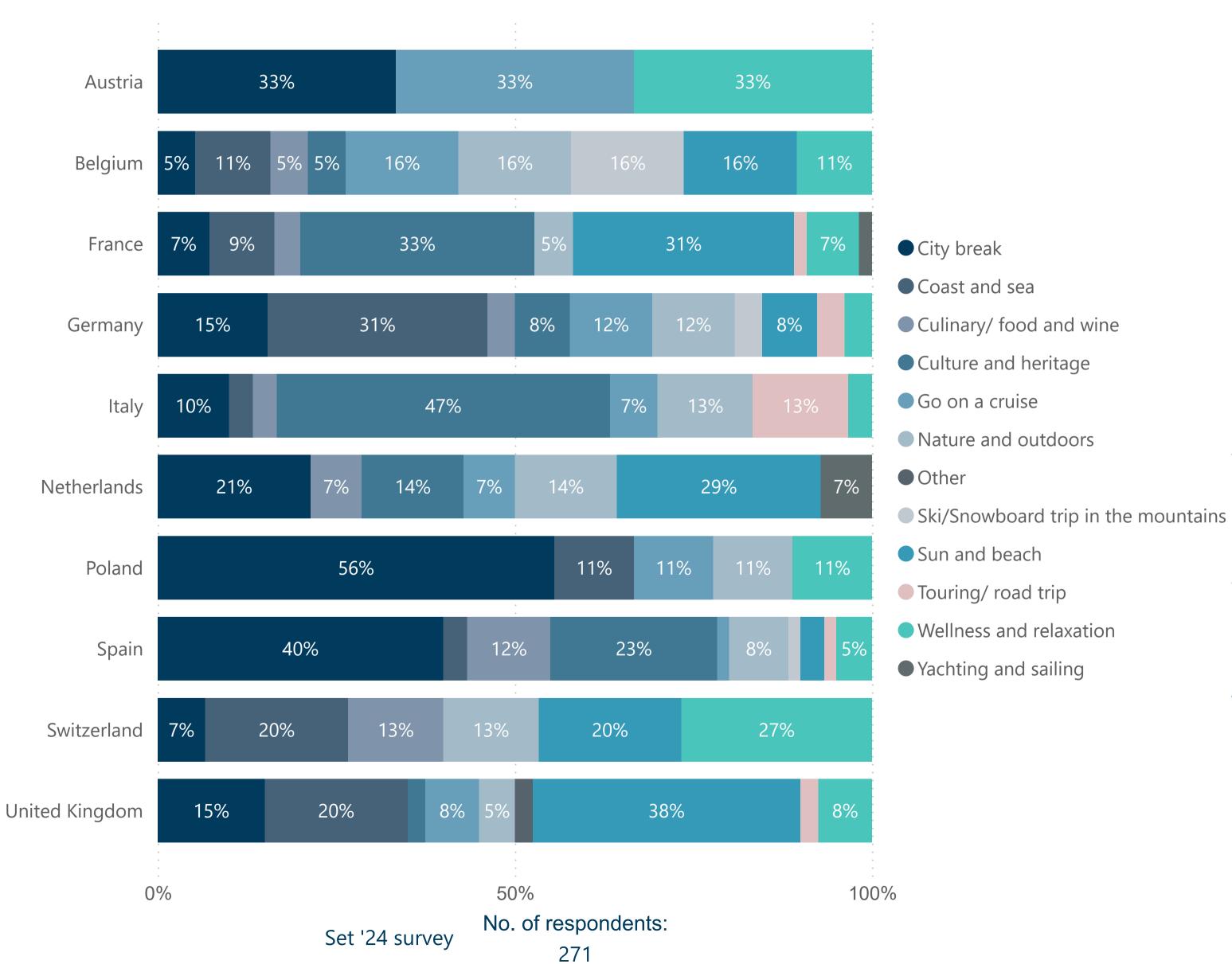
**Question:** For what reason are you most likely to travel within Europe next?

Question: What type of leisure trip within Europe are you most likely to undertake next?





#### Preferred type of leisure trip for respondents most likely to travel in the next 6 months, by country



Respondents from **United Kingdom, France and Netherlands** head for Sun and Beach.



**Germany and Belgium** respondents head for Coast and sea destinations.



Italy and France travellers head for culture and heritage.



Respondents from **Switzerland and Austria** have the highest % for Wellness and relaxation.



Nature and outdoors are mainly in demand for **Netherlands**, **Italy** and **Germany** travellers.



City break are in demand for **Spain**, **Austria and Poland** travellers.



**Question:** What type of leisure trip within Europe are you most likely to undertake next?



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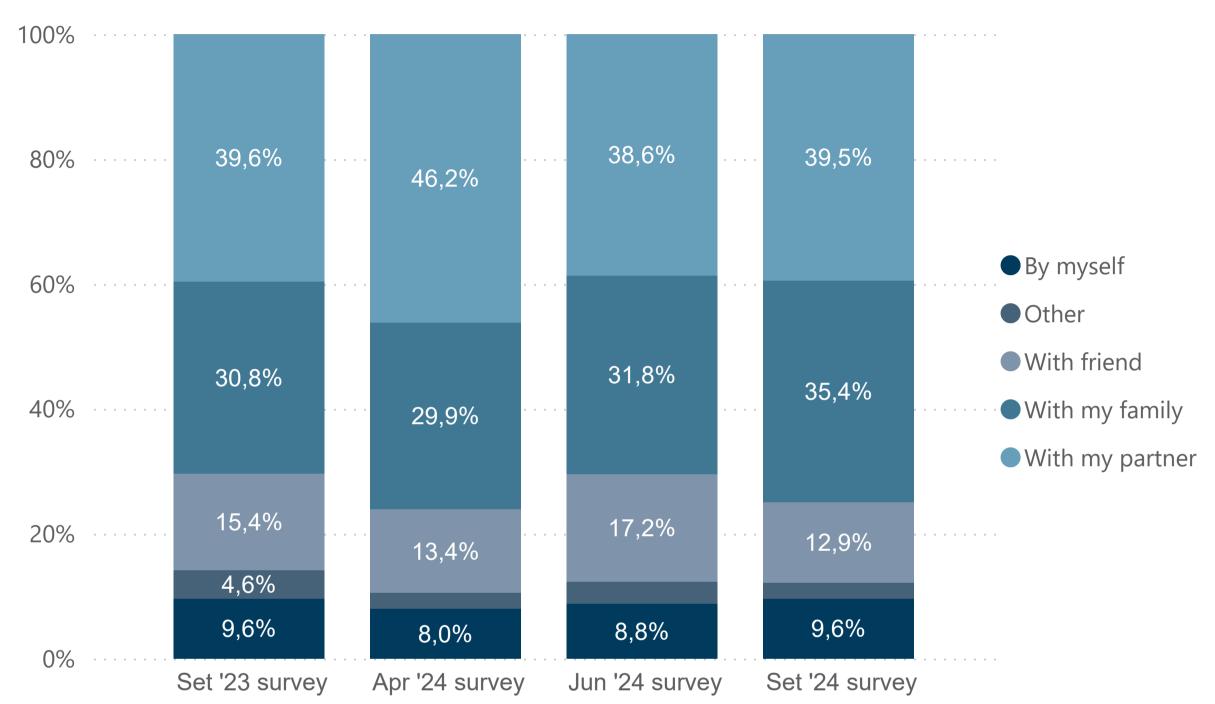
Respondents that plan to travel to Portugal next

#### TRAVEL PLANING





## Preferred travel companion for respondents who are most likely to travel in the next 6 months



No. of respondents:

1133

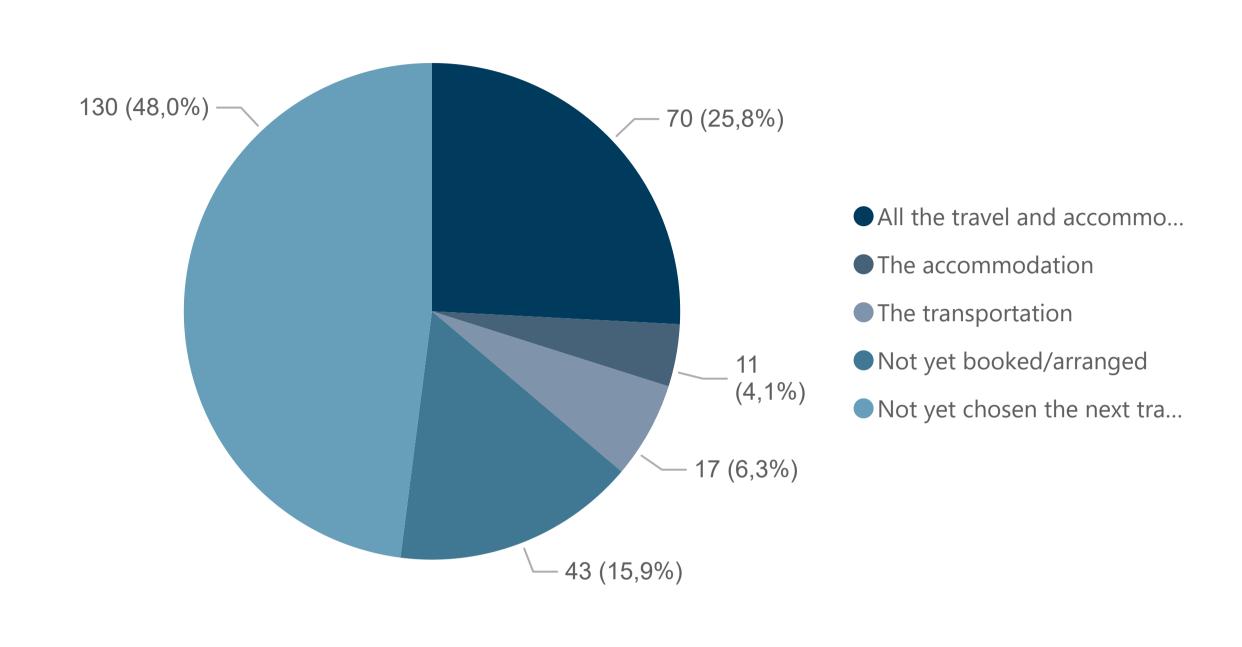
The main preference for travelling continue to be travelling with the partner followed by travelling with the family. Comparing with the Set'23 wave, there was a increase in the intention of travelling with the family,





**Question:** With whom are you most likely to travel during your next trip within Europe?

#### Status of planning for the next trip



No. of respondents:
Set '24 survey 271

48% of the respondents haven't yet chosen the next travel while 25,8% have already planned all the travel and accommodation.

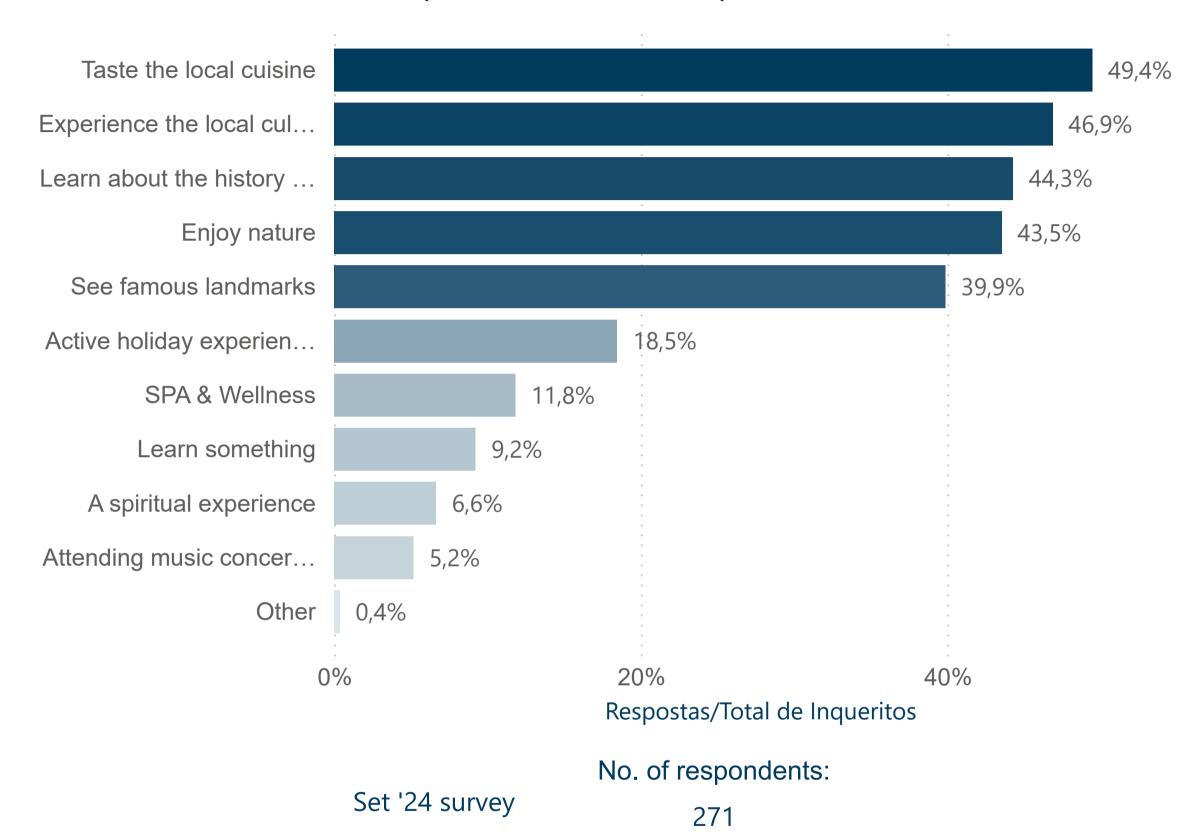
Question: Please select a response which best describes the planning for your next trip

#### TRAVEL PLANING



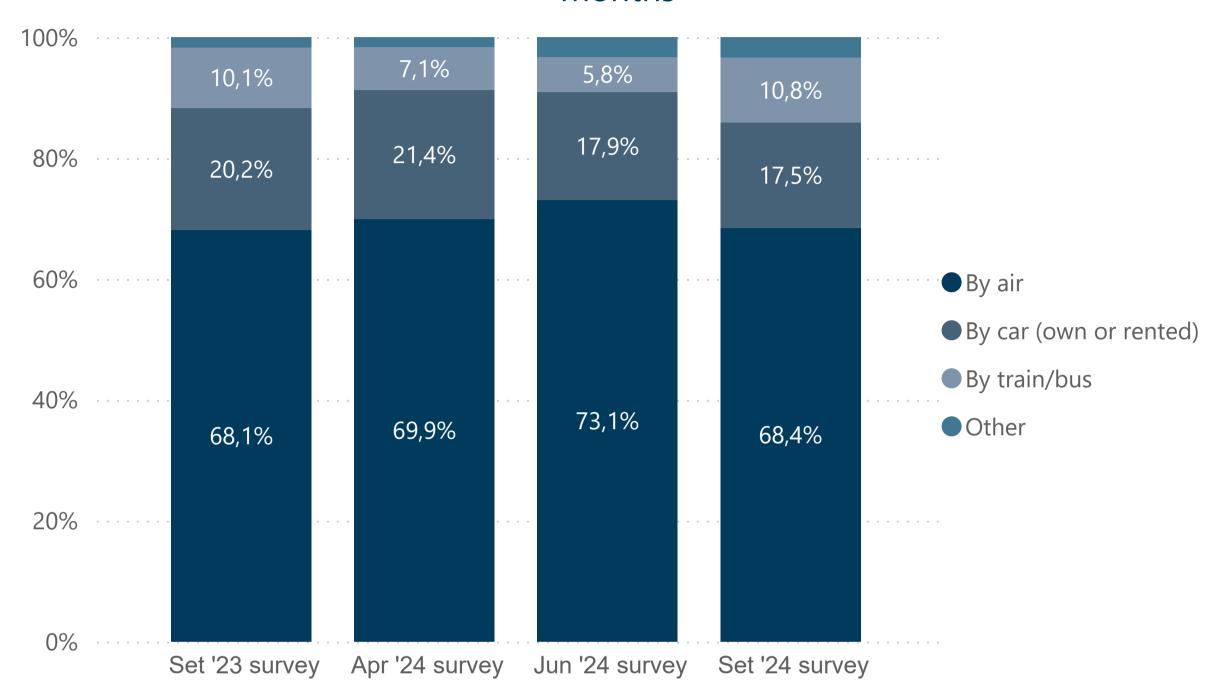


#### Travel experiences that europeans look for



The top 3 travelers experiences that Europeans look for when travelling to Portugal are: taste the local cuisine, experience the local culture and learn about the history and cultural heritage.

Top 4 modes of transport for respondents most likely to travel in the next 6 months



No. of respondents:

1133

Air travel remains from afar the preferred means of transport of respondents that plan to travel to Portugal in the next 6 months.

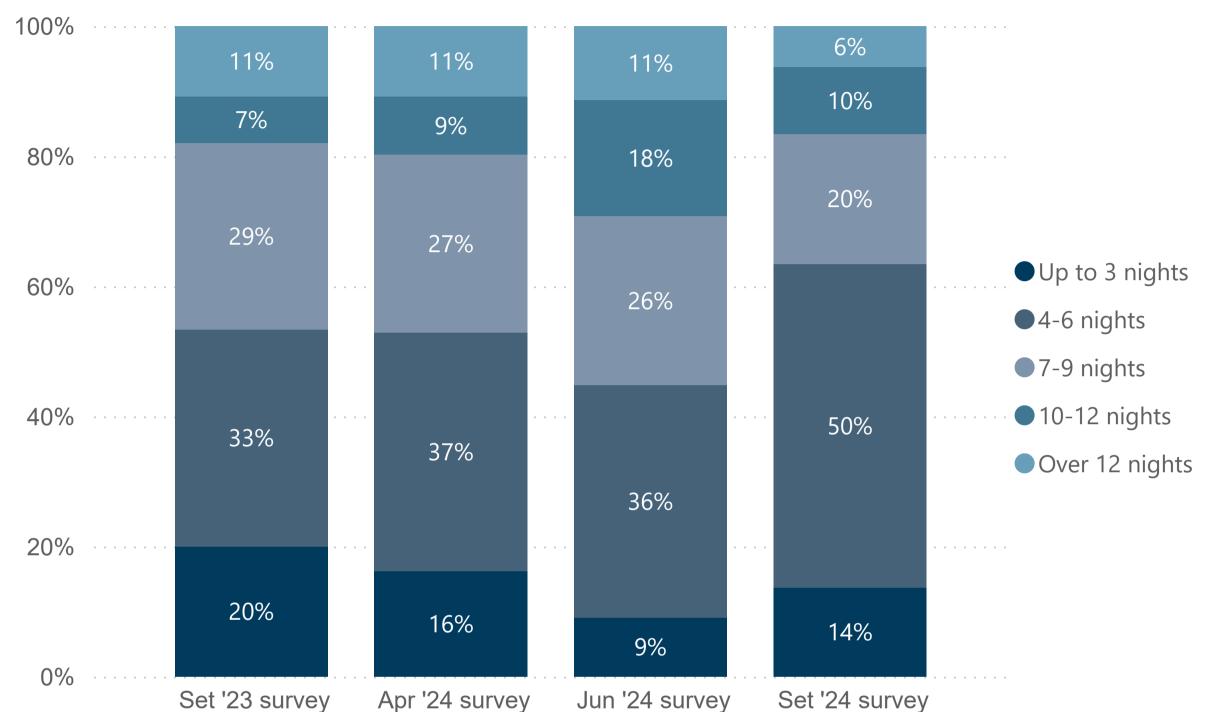
Question: Which of the following travel experiences will you look for during your next trip in Europe? (select 3)

**Question:** Which of the following modes of transport would you most consider using during your next trip within Europe?







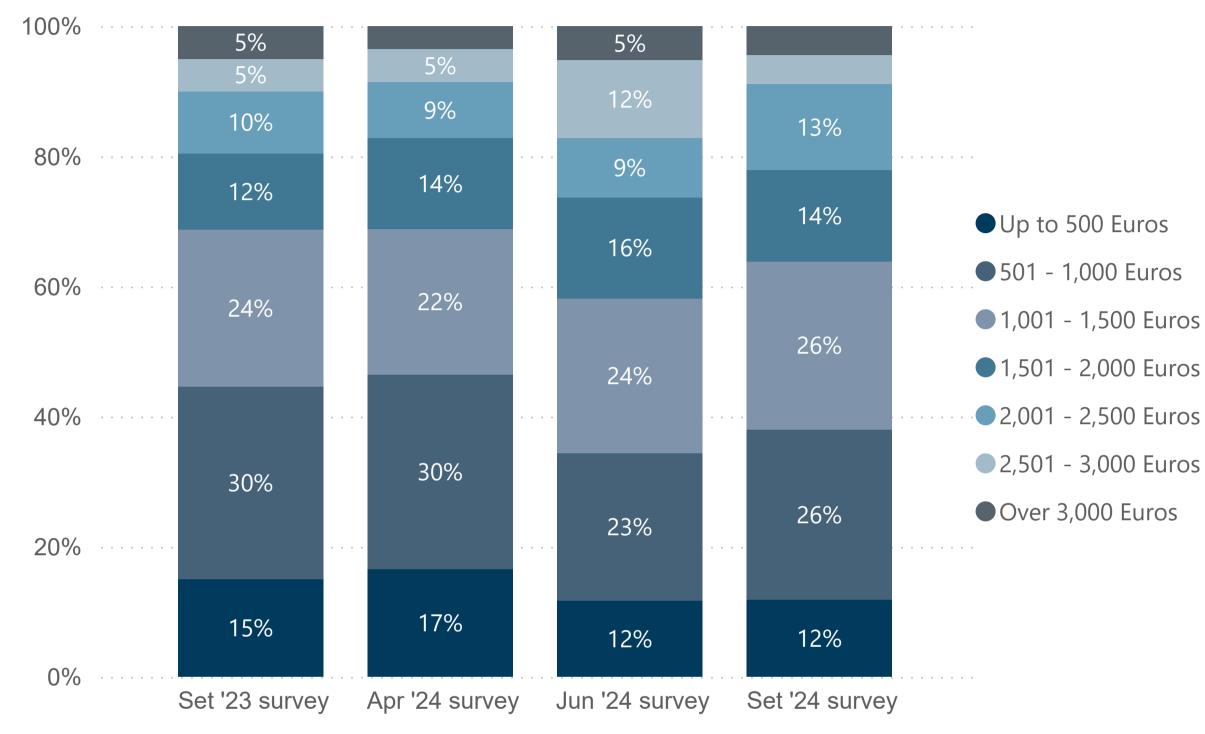


No. of respondents:

1133

Travelers continue to prefer staying mainly 4-6 nights in Portugal, preference followed by the 7-9 overnight stays.

#### Investing in the next overnight trip



No. of respondents:

1133

Travelers planning to travel to Portugal intend to spend around 1001€ - 1500€ per person (including accommodation, transportation and travel activities), have the same weight (26%) that those planning to spend on the range of 501€-1000€.

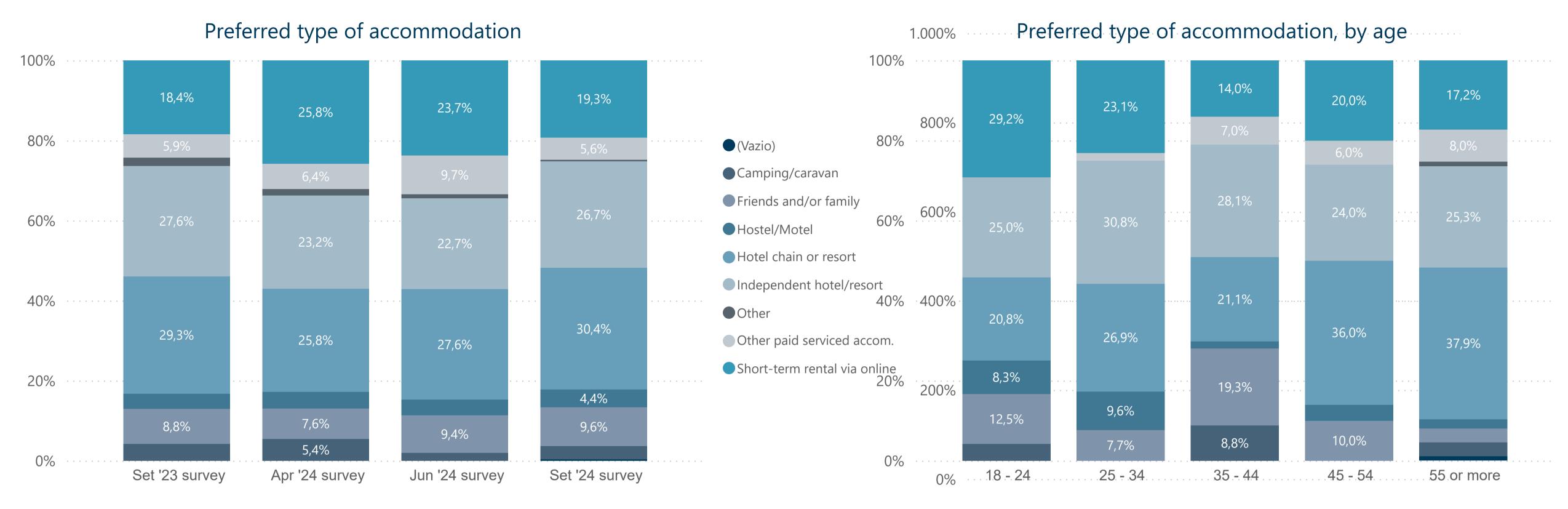
Question: What would be the length of your next overnight trip?

**Question:** How much do you intend to spend on your next overnight trip (per person, including accommodation, transportation and travel activities)?

#### TRAVEL PLANING







No. of respondents:

1133

The preferred type of accommodation for Europeans travelers are Hotel chain or resort (30,4%), Independent Hotel/resort (26,7%) and Short-term rental via online (19,3%).

No. of respondents:
Set '24 survey
271

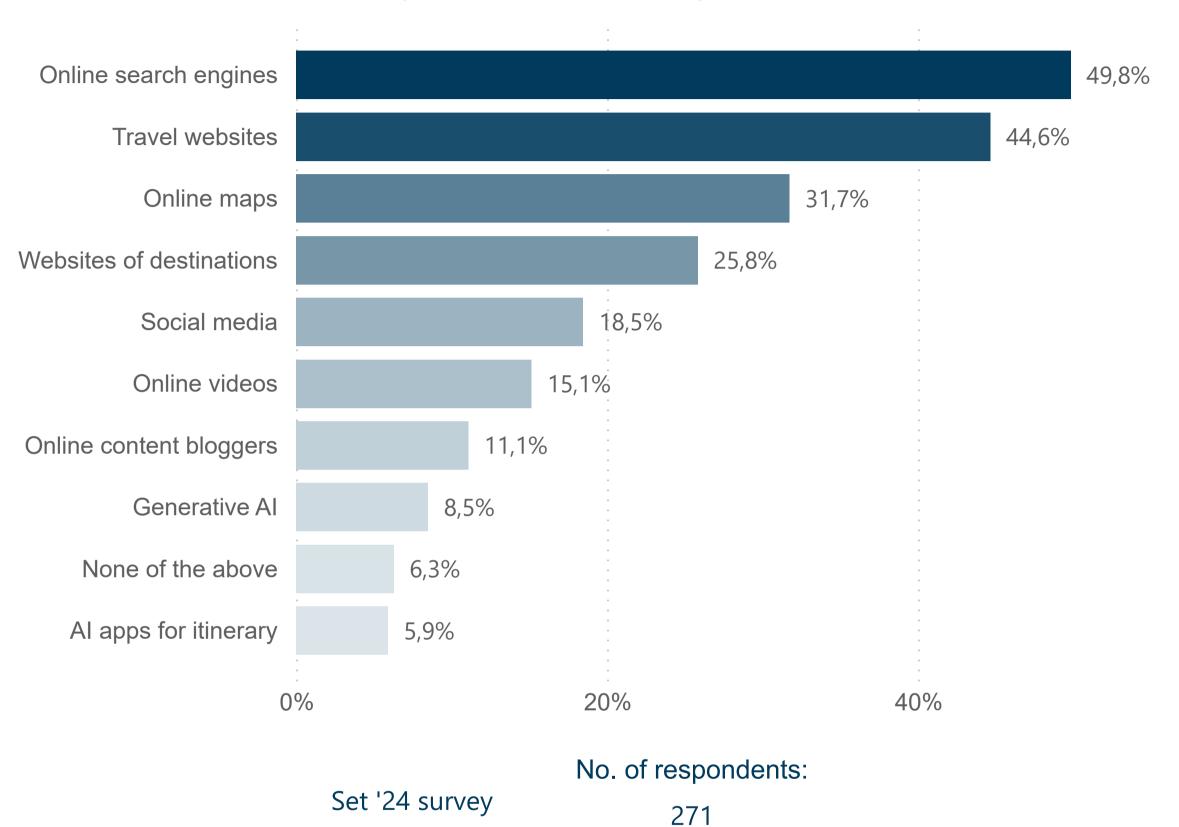
On the groups of 18-24 there is a preference for staying in a short-term rental via online while the other age groups prefer hotel/resort (either independent or a chain).

#### TRAVEL PLANING



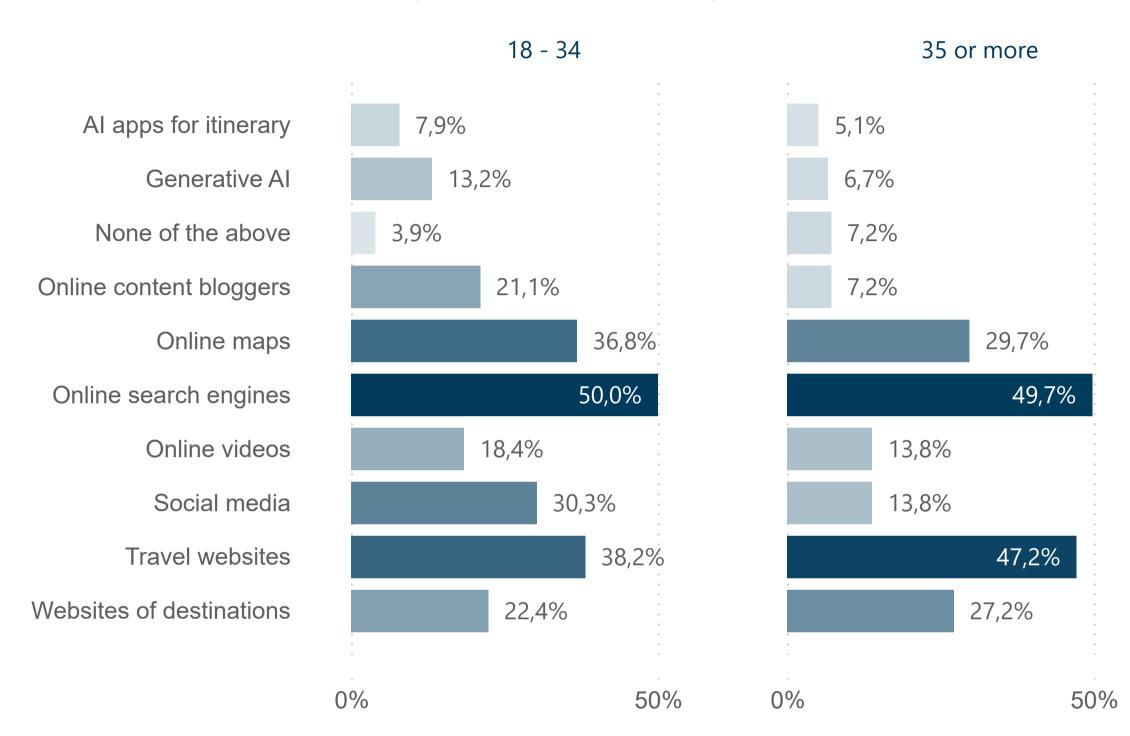


#### Travel experiences that europeans look for



Of the digital tools used by travelers, 49,8% use online search engines, while 44,6% use travel websites as their main tool for plan their trip within Europe.

#### Travel experiences that europeans look for



No. of respondents:

271

Comparing by age groups, those with less than 35 years tend to use more Social media and Online content bloggers, while those with more then 35 tend to use more Travel websites or the Websites of destination.



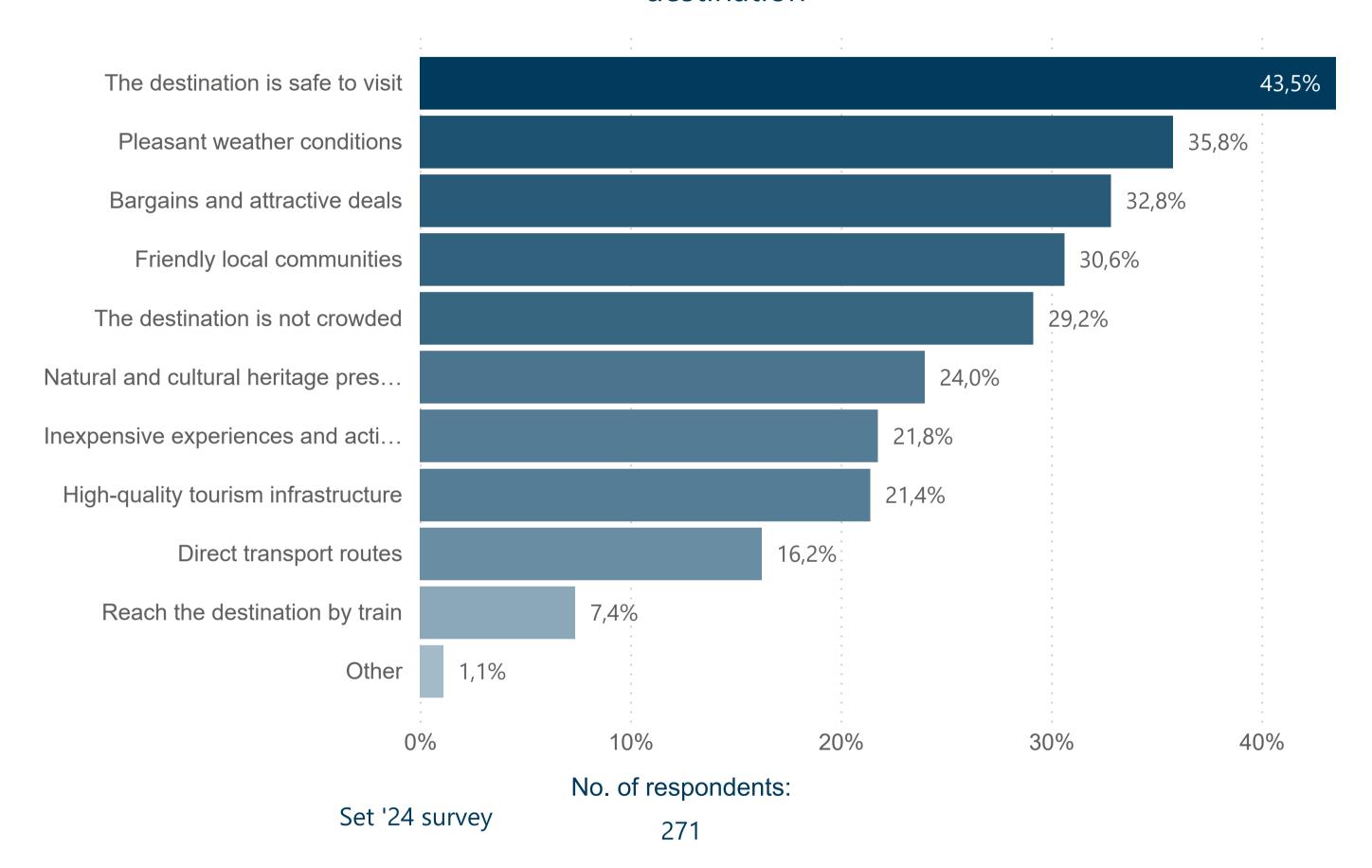
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# Criteria considered to play the most important role in choosing the respondents next holiday destination





**Destination safety** was the most selected one in this wave, being consider the most important criteria by more than half of the travelers.

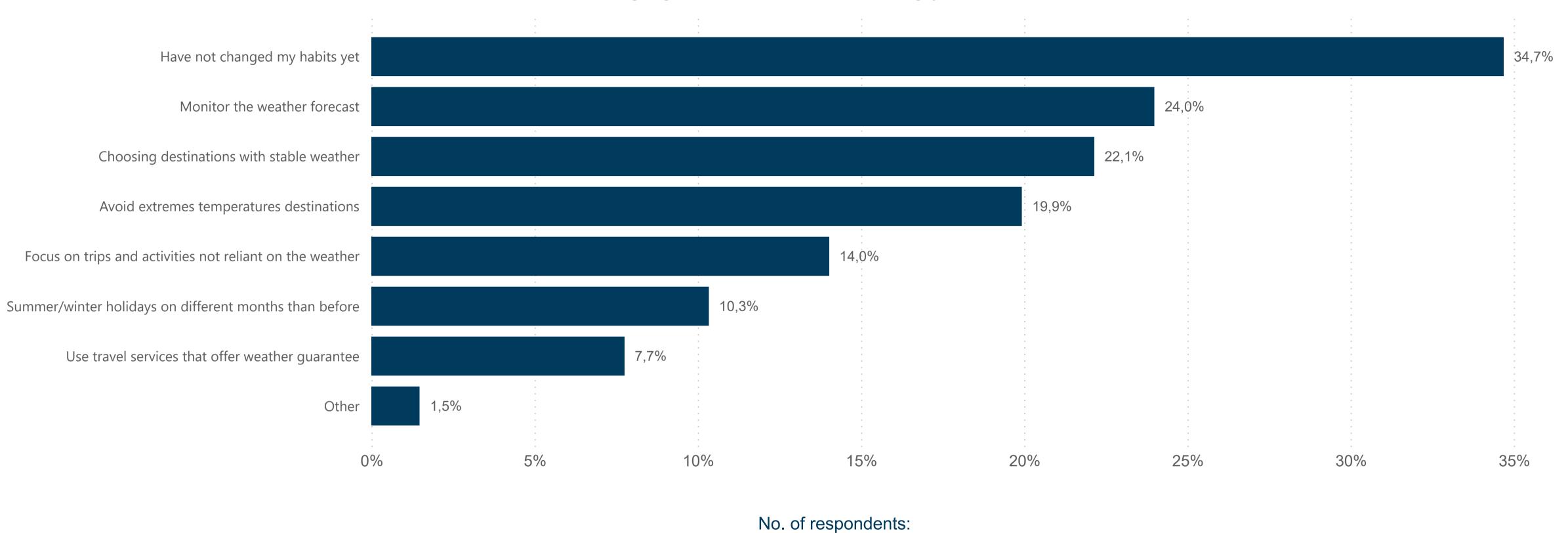
Having **pleasant weather conditions** or getting **bargains and attractive deals** were the other on the top 3 criteria, with 35,7% and 32,8% respectively.

The preference for the remaining criteria is somewhat scattered.









Around a third of the travelers have not changed their habits yet, with those that have made changes focusing in choosing destinations with stable weather, avoiding destinations with extremes temperatures and monitoring the weather forecast.

271

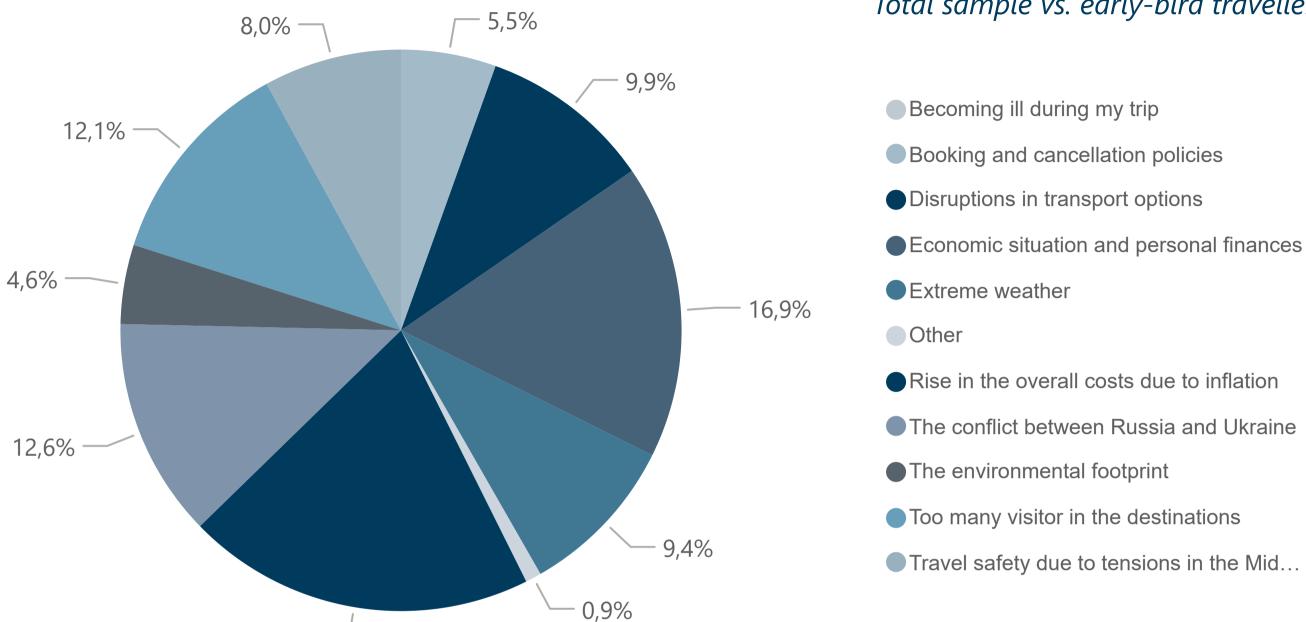
Set '24 survey

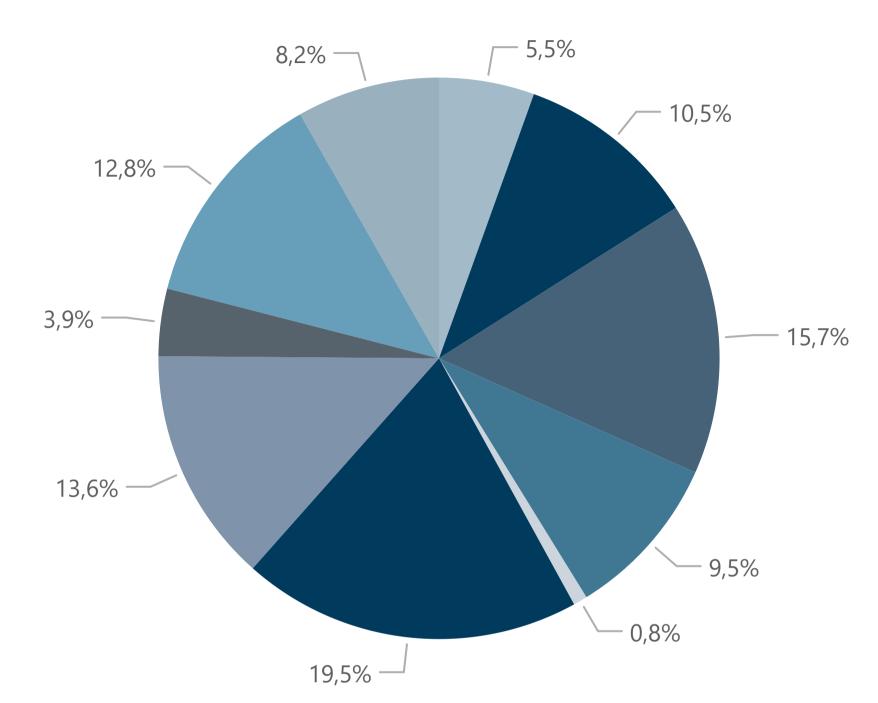






Total sample vs. early-bird travellers\*





No. of respondents:

20,1% -

348

Rising costs due to inflation is now the main concern of Europeans when travelling follow by economic situation and finances and the ongoing conflict on Ukraine

No. of respondents:

271

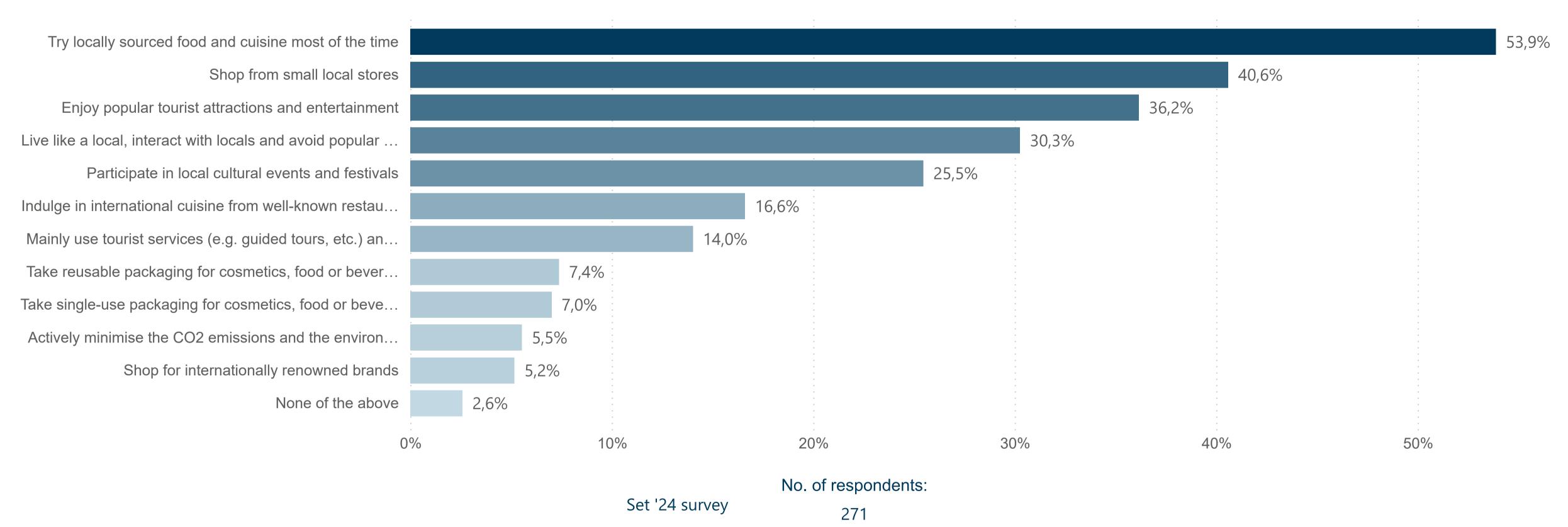
The respondents that want to travel within the next 6 months have numerous concerns. The main ones are the rise of costs due to inflation, economic situation and finances, and the ongoing conflict in Ukraine.







#### Respondents' sentiment towards the rising of travel costs and inflation before the trip

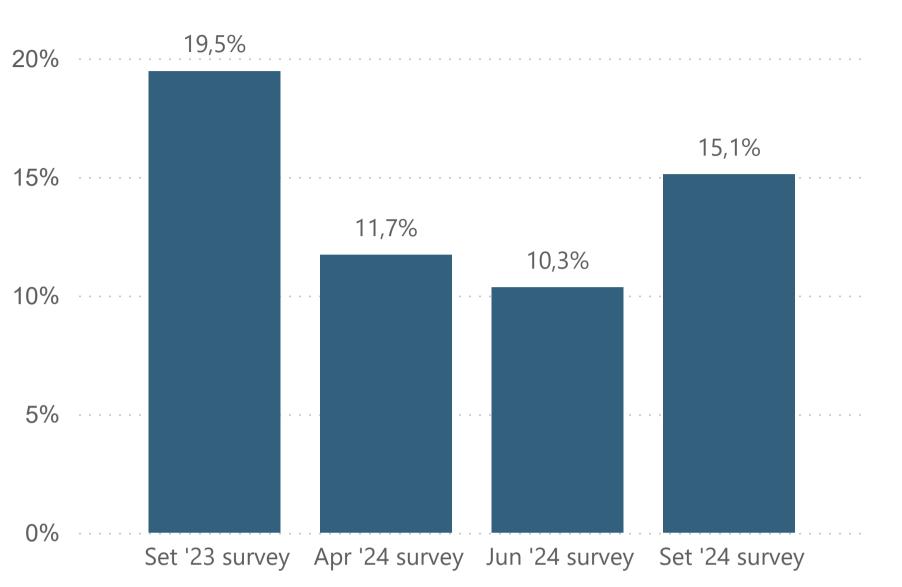


53,9% of the respondents plane to try locally sourced food and cuisine most of the time, during their next trip to Europe, while 40.6% want to shop from small local stores and 36,2% plan to enjoy popular tourist attractions and entertainment

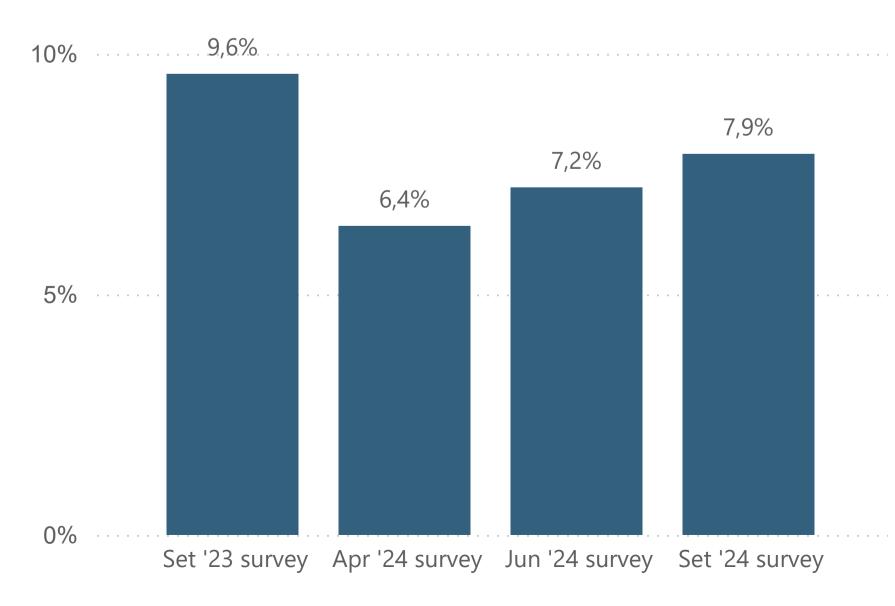








#### % of respondents that do not know when they will travel next



## THE LEVEL OF **UNCERTAINTY FOR DOMESTIC AND INTRA-EUROPEAN TRAVEL**

## 15,1% of respondents state that they do not know when they will travel next

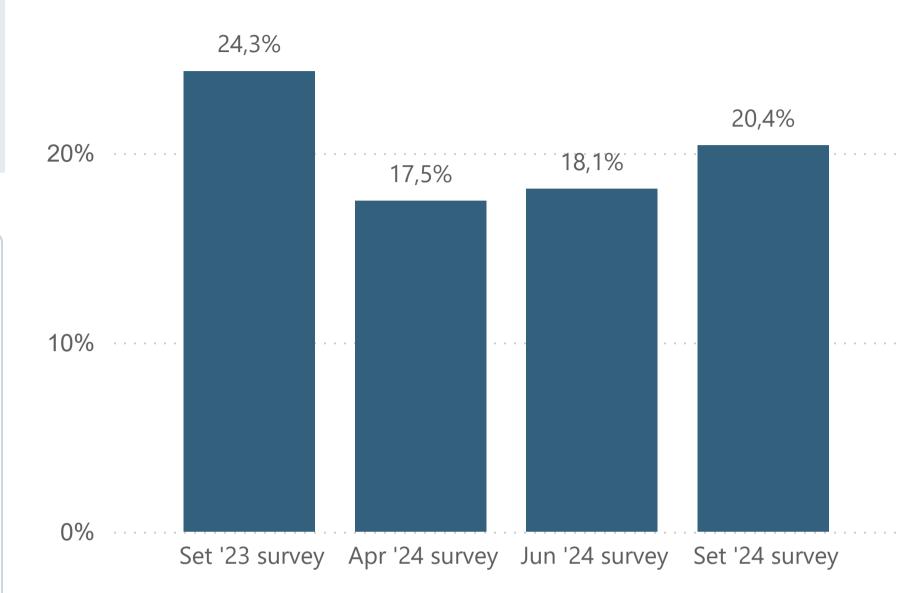


7,9% of respondents state that they do not know where they intend to travel to in the next 6 months

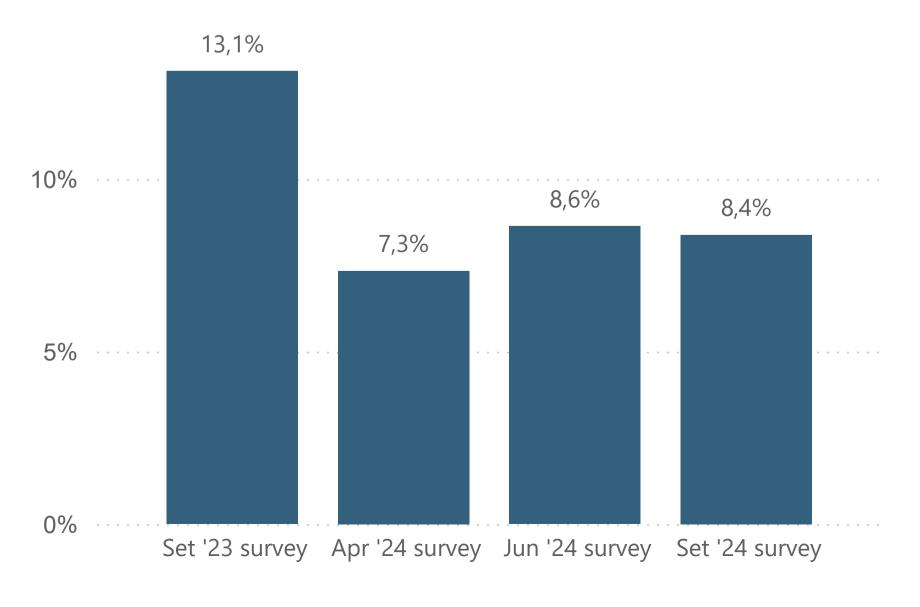
8,4% of respondents don't know how many trips they will take in the next 6 months within Europe

> No. of respondents (Total): 23.808

#### % of respondents that haven't planned anything



#### % of respondents don't know how many trips will take



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## **Credits**

**Owner:** © Turismo de Portugal, I.P.

**Author:** Knowledge Management

Business Intelligence

**Source:** European Travel Commission (ETC)



**Information Classification:** External Use

**Report Date:** September 2024

